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Design technology Higher level Paper 3

Wednesday 9 November 2022 (morning)

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1 hour 30 minutes

Instructions to candidates

- Write your session number in the boxes above.
- Do not open this examination paper until instructed to do so.
- Answer all of the questions.
- Answers must be written within the answer boxes provided.
- A calculator is required for this paper.
- The maximum mark for this examination paper is [40 marks].

8822-6204

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11 pages

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Section A

Answer **all** questions. Answers must be written within the answer boxes provided.

1. Standard hand gloves do not work on touchscreens.

Swipegloves have developed gloves that allow users to interact with their touchscreens without having to take their gloves off, see **Figure 1**. Swipegloves introduced touchscreen gloves in 2022 with a retail price of US\$9.99. **Figure 2** shows a user interacting with a touchscreen.

Figure 1: Example of touchscreen gloves





Figure 2: Swipegloves can be used with touchscreens



(a)	List two possible user-centred design (UCD) strategies that might have been used in the design and development of the Swipegloves.	[2]



(Question 1 continued)

(b)	Outline how geographical market sectors can be used to determine where Swipegloves touchscreen gloves could be sold.	
(c)	Outline the pricing strategy Swipegloves used for their first pair of gloves.	
(d)	Explain how Swipegloves would have used the market research strategy of environmental scanning to identify this design opportunity.	
(d)		
	environmental scanning to identify this design opportunity.	
	environmental scanning to identify this design opportunity.	



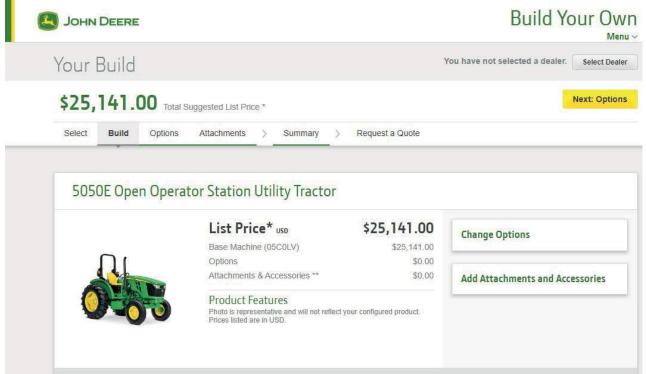
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2. John Deere manufactures equipment used in agriculture, construction and forestry. To improve productivity and customer satisfaction, the company updated its quality management, implemented lean production and outsourced all machinery operations to third party suppliers.

John Deere have also introduced the "Build Your Own" option, where customers can select a supplier, customize their equipment and calculate the total price before placing their order. Customers have said that this option provides good value for money.

Figure 3 and **Figure 4** show the John Deere website and user interface which shows how a tractor can be customized.

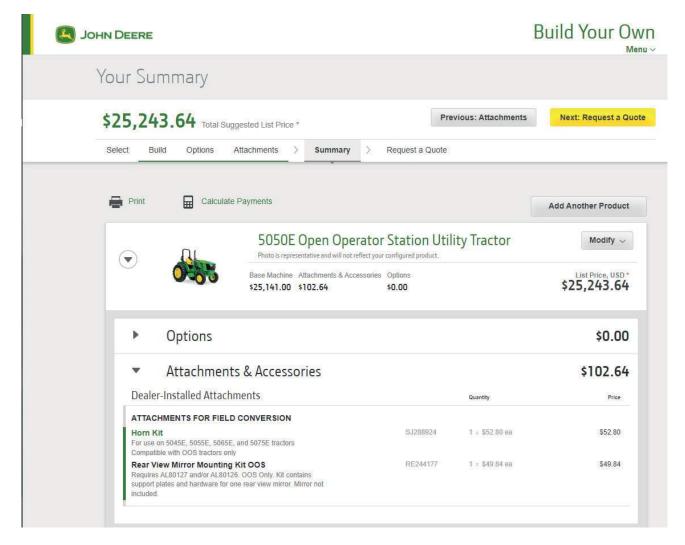
Figure 3: "Build Your Own" utility tractor page



[Image Provided as Courtesy of John Deere]

(Question 2 continued)

Figure 4: "Build Your Own" summary page showing the total price with customized attachments and accessories



[Image Provided as Courtesy of John Deere]

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(This question continues on page 7)



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Answers written on this page will not be marked.



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(b)	Outline how John Deere's "Build Your Own" option provides customers with value for money.	[2]
(c)	Outline how John Deere's "Build Your Own" is an example of a just in time (JIT) production strategy.	[2]
(d)	Explain how John Deere can use quality assurance to ensure clients receive what they ordered.	[4]
(d)		[4]
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	they ordered.	[4]



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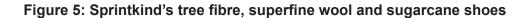
Section B

Read the case study. Answer the following question. Answers must be written within the answer boxes provided.

3. To encourage sustainable consumption, the company, Sprintkind use only natural and recycled materials in the production of its shoes, socks and clothing.

Sprintkind products are manufactured from materials such as superfine wool, sugarcane, and fibres from Forest Stewardship Council (FSC) certified trees. This results in lightweight, odour free and temperature-regulating products. These materials are available in a limited range of natural colours, see **Figure 5**.

To meet their long-term goal of becoming a carbon-neutral company, Sprintkind began to use a Carbon Count label. **Figure 6** shows the Carbon Count label used to inform consumers of the low carbon footprint. Furthermore, as part of its sustainability objectives, Sprintkind also donates their shoes to charity.







https://xtremepape.rs/

(Question 3 continued)

Figure 6: Sprintkind's shoe Carbon Count label



 	 •



(Question 3 continued)

(b)	Outline how Sprintkind's sustainability reporting enhances its green credentials.	[2]
(c)	Outline how Sprintkind products address Datschefski's cyclic principle of sustainable design	ı. [2]
(d)	Explain how the Carbon Count label on Sprintkind products can support sustainable consumption.	[5]
		- 1



(Question 3 continued)

(e)	Sprintkind consumers.	[9]



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References:

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Figure 4 Image Provided as Courtesy of John Deere.

Figure 5 Mens Shoes. Image by Marco Verch. www.flickr.com/photos/30478819@N08/50395873783. Under copyright and licensed under the Attribution 2.0 Generic license. https://creativecommons.org/licenses/by/2.0/. (Image cropped

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Figure 6 Mens Shoes. Image by Marco Verch. www.flickr.com/photos/30478819@N08/50395873783. Under copyright and

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